



# KINETICS OF COMPLEX SOCIAL CONTAGION

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- Theory:

Zhongyuan Ruan, Gerardo Iniguez, Marton Karsai, JK:

Kinetics of social contagion

Phys. Rev. Lett. 115, 218702 (2015)

- Empirical study:

M. Karsai, G. Iniguez, Riivo Kiskas, Kimmo Kaski, JK:

Global contagion with local cascades: The anatomy of online adoption spreading

Submitted

# *Similarities and Differences*

	Network	Transmission	External influence



Complex contagion process

# *Social Contagion*

Information, ideas and even behaviors can spread through networks of people reminiscent to how infectious diseases do – hence **social contagion**

There are **important differences**:

- **Social pressure**: The state of neighbors influence the transmission probability
- There is a flow of **external influence** due to media (like external field)

**Diffusion of innovations** is an example of **complex social contagion**.

# *Role of Innovation in Economy*

**Equilibrium theories:** Static view. There are needs (demand), which can be satisfied by supply of goods and services at the price determined by their balance. Change one parameter and assume smooth dependence.

**Economic growth:** Non-equilibrium. Increasing productivity, new products, new demand. (Schumpeter's "creative destruction").

Key element: **Innovation**

**Innovation:** creation of novel values through invention, ideas, technologies, processes.

# *Cascading Phenomena*

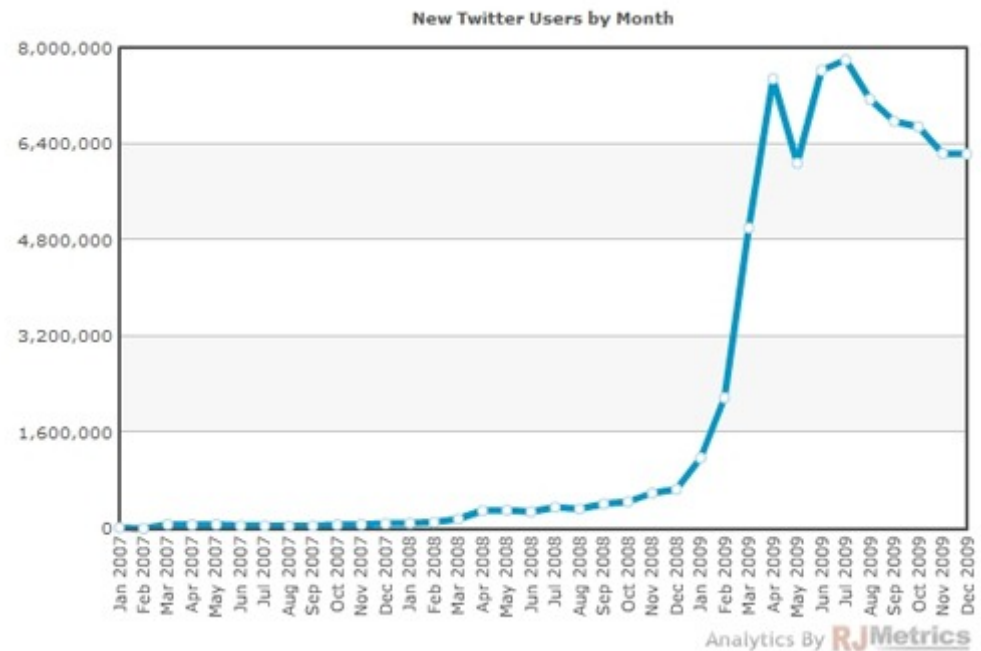
Complex social contagion can be surprisingly fast. A triggering perturbation may release rapid spreading.

Examples:

Rumor (false breakdown in nuclear power plant: Hungary, 2002)

Political movements (Arab spring 2011)

Innovation: Twitter (2009)



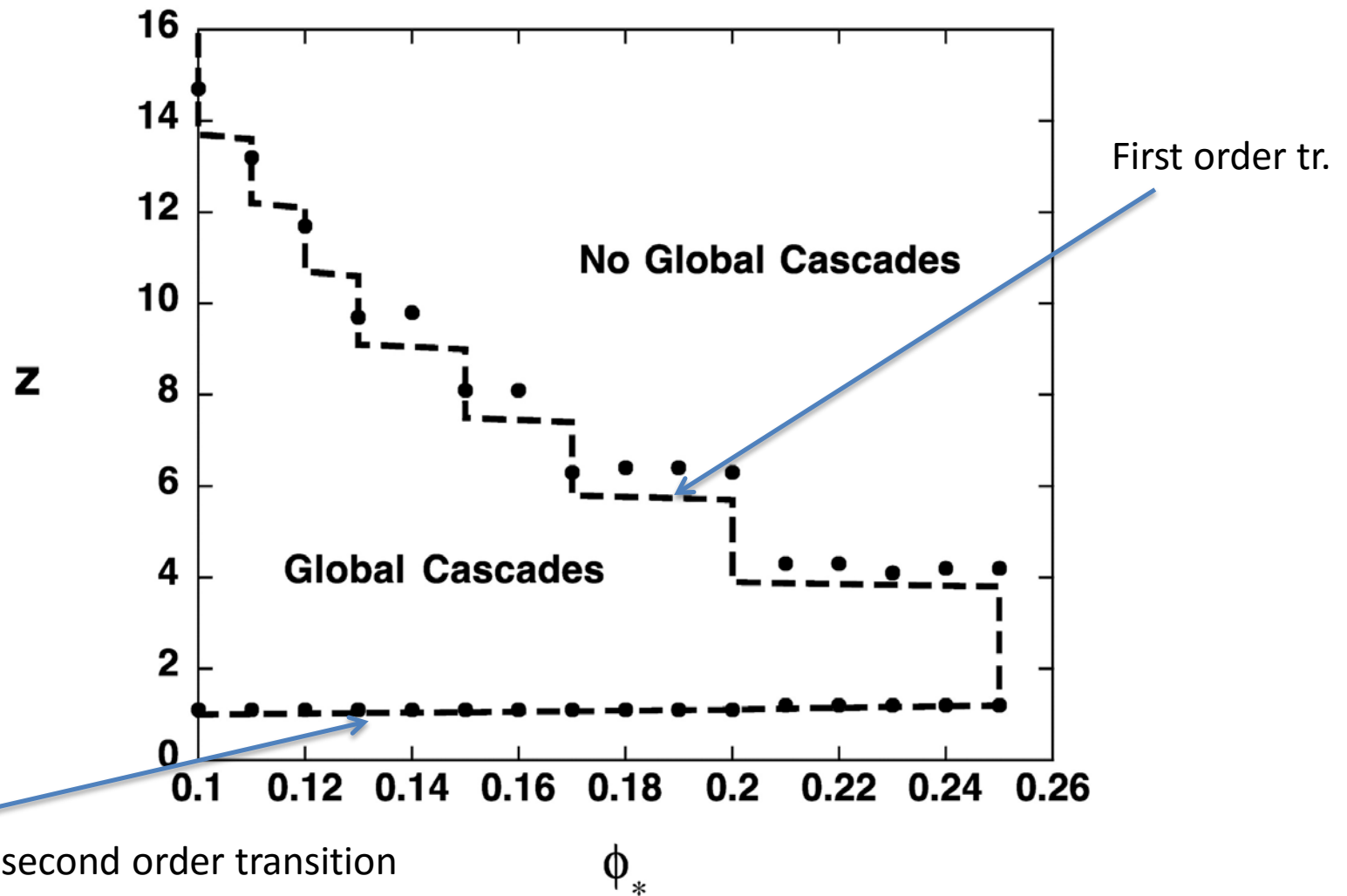
# *Threshold Model*

Granovetter (Am. J. Sociology 1978) Threshold models  
D. Watts (PNAS 2002) Mathematical form

Random network with degree distribution  $P_k$   
and average degree  $\langle k \rangle = z$ . Every node has a  
threshold  $\phi$  indicating the **critical ratio** of  
adopting neighbors needed to make the node  
adopt. Initiate the process by infecting a node.  
There are **vulnerable** nodes, which get infected if  
they have one adopting neighbor:  $\phi \leq 1/k$ .  
The others are **stable**.  
The phase diagram can be calculated.



## Cascade windows for the threshold model. (ER graph)

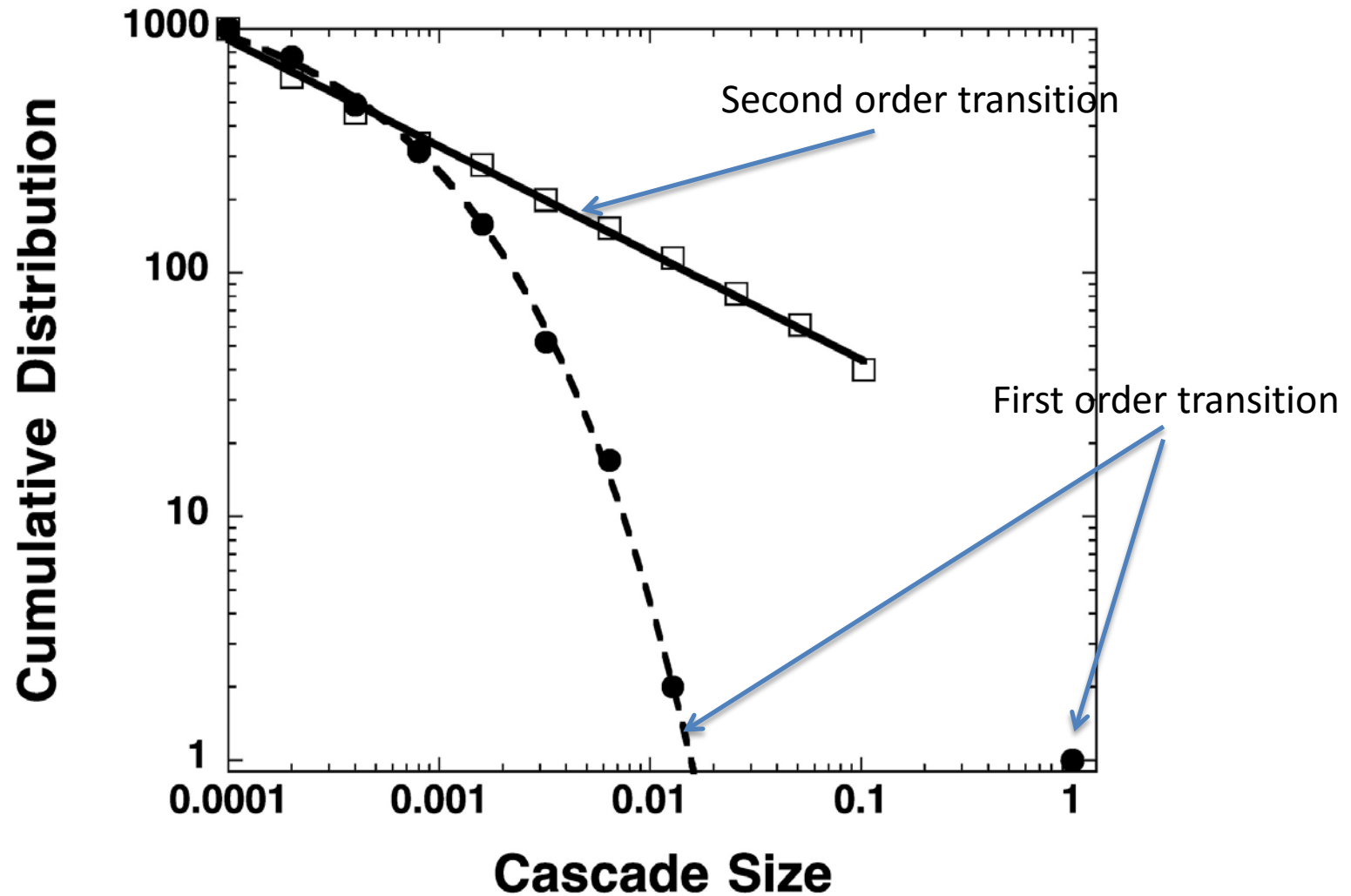


Watts D J PNAS 2002;99:5766-5771



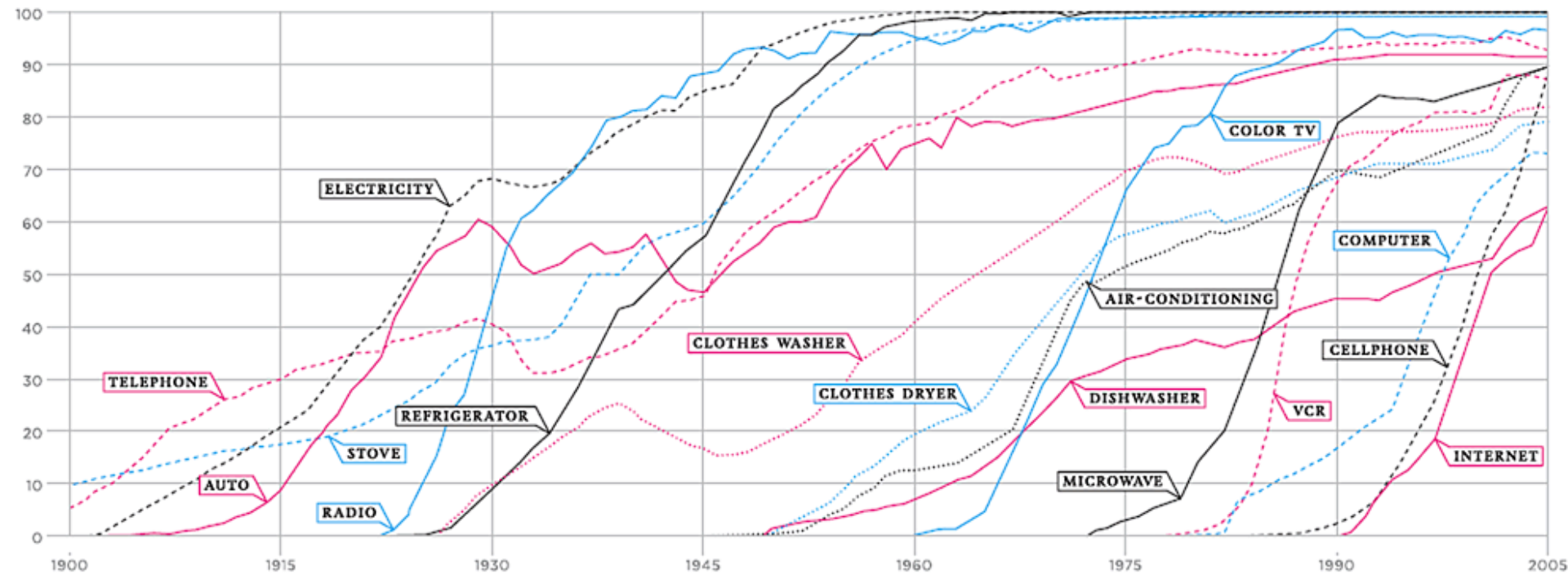


Cumulative distributions of cascade sizes at the lower and upper critical points, for  $n = 1,000$  and  $z = 1.05$  (open squares) and  $z = 6.14$  (solid circles), respectively.



Watts D J PNAS 2002;99:5766-5771

% US  
Housholds



Adoption speed can be very different for different innovations

# *Generalized Watts Model*

In the Watts model the criterion for a dynamic process (global cascade) is traced back to a **static problem**, the existence of the **percolating vulnerable cluster**.

Incomplete picture

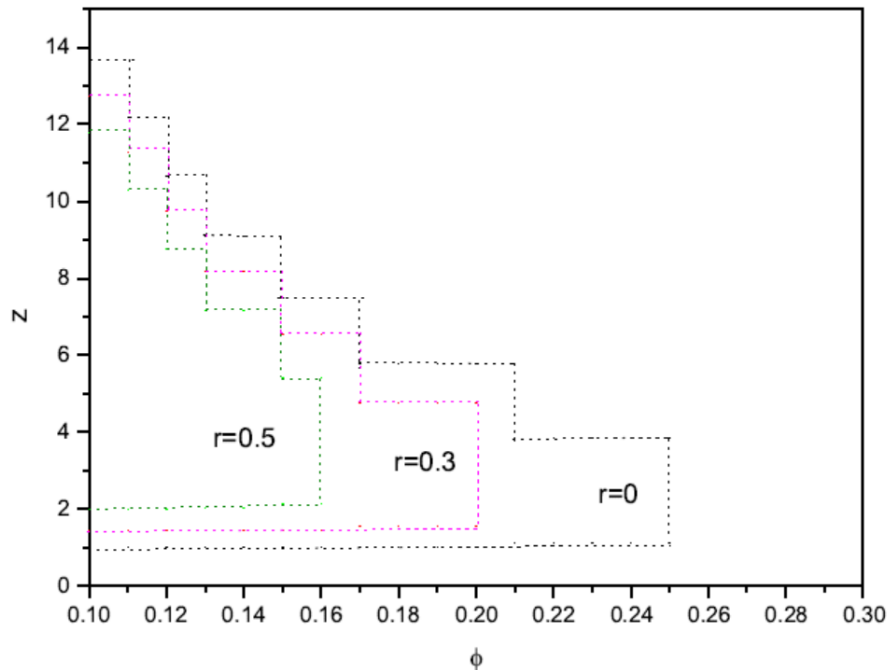
We extended the Watts model by two important elements

1. Some **nodes are blocked**. Some people are reluctant to adopt (have a satisfactory service, have some principal reasons etc.) (**still static**);
2. There are **spontaneous innovators appearing** as external information flows continuously (**intrinsically dynamic**).

# Blocked Nodes

Nodes are blocked with probability  $r$  (quenched disorder).  
Blocked nodes make it more difficult to fulfill the threshold criterion.

The problem can be solved similarly to the original Watts case.  
The result is a **three-dimensional phase diagram**:



ER graph with average degree  $z$ ,  
uniform threshold  $\phi$  and  
blocking probability  $r$ .

# Generating Function Method

$p_k$  Prob that a node has degree  $k$

$\rho_k$  Prob that a node of degree  $k$  is vulnerable ( $1/k > \phi$ )

$q_n$  Prob that a node belongs to vulnerable cluster of size  $n$

$w_n$  Prob that a node's neighbor — — — — of size  $n$

$G_0(x) = \sum_k p_k \rho_k (1-r) x^k$  gen. fn.: a node  $\rightarrow$  vuln.

$G_1(x) = \sum_k \frac{k p_k \rho_k}{z} (1-r) x^{k-1}$  gen. fn.: a node's neighbor  $\rightarrow$  vuln.

$$G_1(x) = G'_0(x)/z$$

$H_0 = \sum_n q_n x^n$  gen. fn.: node belongs to vuln. cluster

$H_1 = \sum_n w_n x^n$  gen. fn.: node's neighbor — — — —

Sparse, random, uncorrelated networks are **tree like**

# Generating Function Method

Using tree-like property:

$$H_1(x) = 1 - G_1(1) + xG_1(H_1(x))$$

$$H_0(x) = 1 - G_0(1) + xG_0(H_1(x))$$

$$\langle n \rangle = H'_0(1) = G_0(1) + \frac{(G'_0(1))^2}{z - G''_0(1)} \text{ from which the criterion}$$

$$G''_0(1) = \sum_k k(k-1)p_k\rho_k(1-r) = z \text{ for the transition}$$

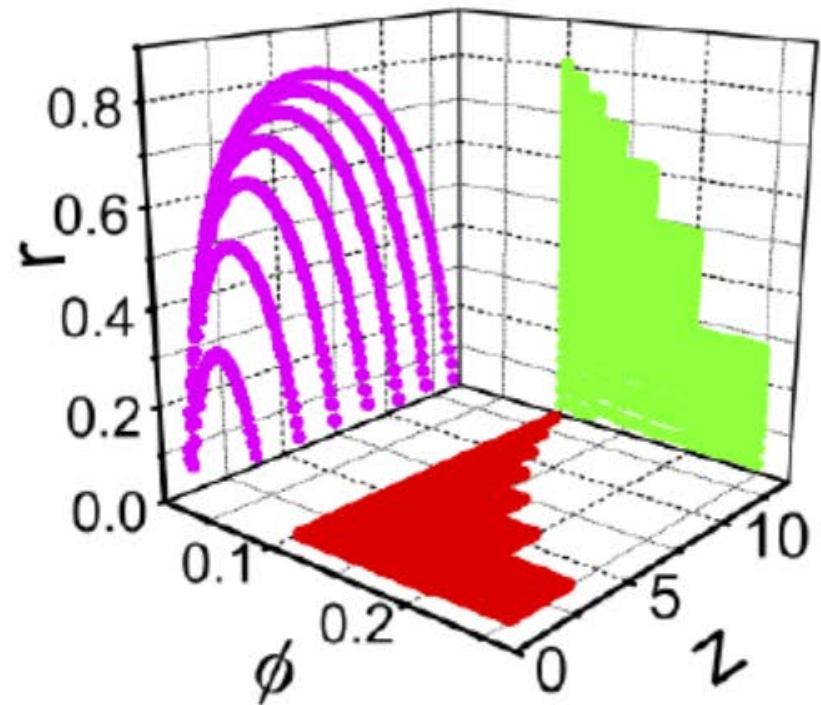
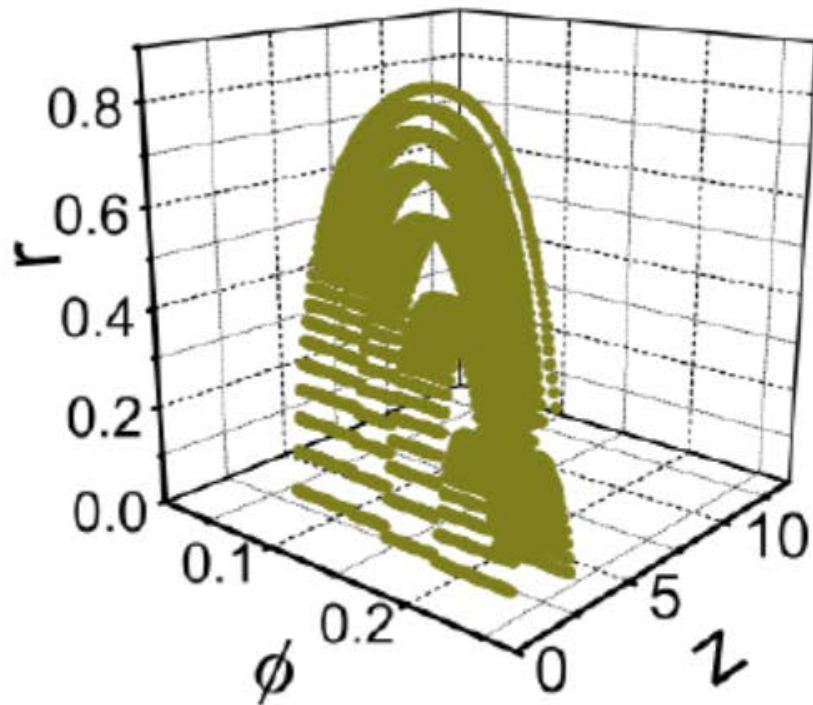
Up to  $(1-r)$  the same as for the Watts model.

3D phase diagram for  $p_k$  and  $\phi_i$  distributions.

# 3D Phase Diagram

For Erdős-Rényi graph  $p_k$  is Poisson, parametrized by  $z$ .  
Assuming uniform  $\phi$  with  $k_c = \lfloor 1/\phi \rfloor$

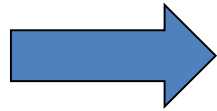
$$(1 - r)e^{-z} \sum_{k=2}^{k_c} \frac{z^k}{(k-2)!} - z = 0$$



# *Spontaneous Adopters*

1. consider  $r=0$

$p \rightarrow 0$



original Watts model

$p \neq 0$



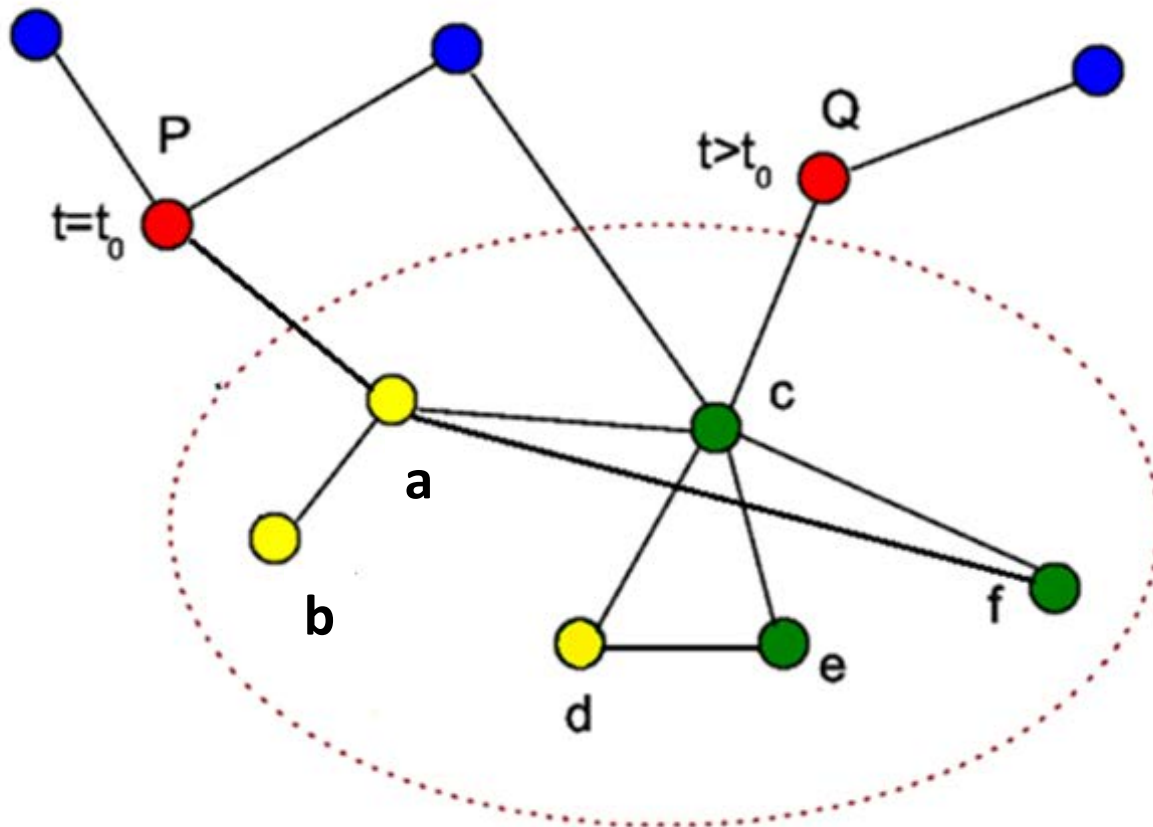
unique final state: everyone adopts



introduce a time window T



# Node types

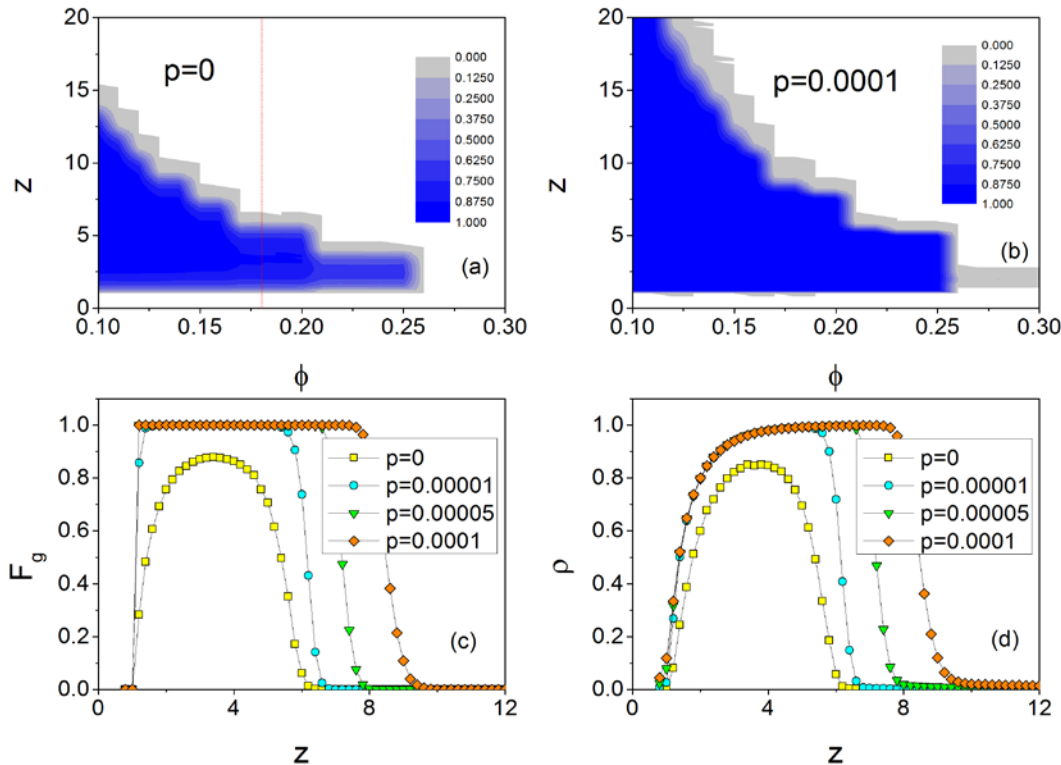


- blocked
- spontaneous adopter
- vulnerable adopter
- stable adopter

○ cluster of induced adopters

# Effect of Spontaneous Adopters

$T=100$



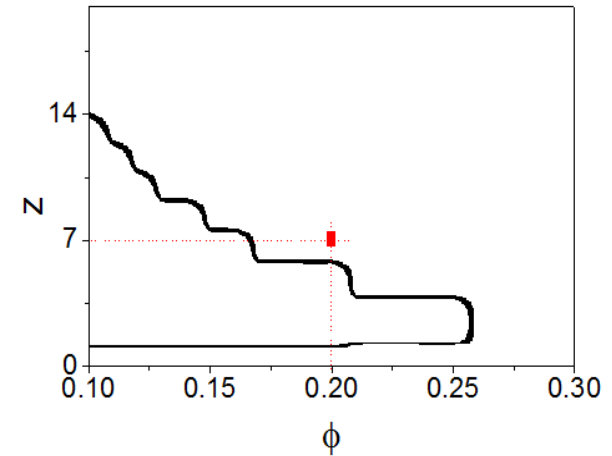
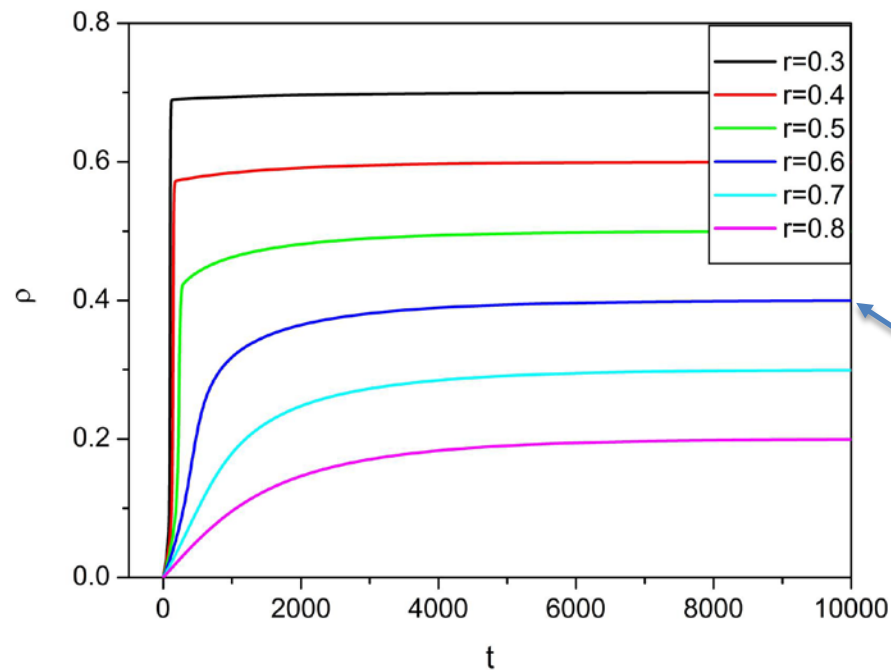
ER,  $r = 0$ ,  $\phi = 0.18$ ,

$F_g$ : frequency of global cascades, (order parameter)

$\rho$ : density of adopters

# Spontaneous Adopters + Blocked Nodes

2. consider  $r > 0$



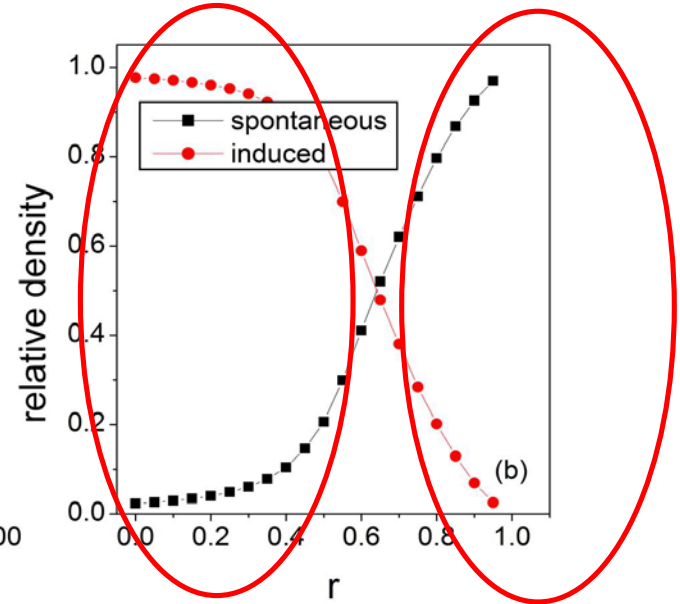
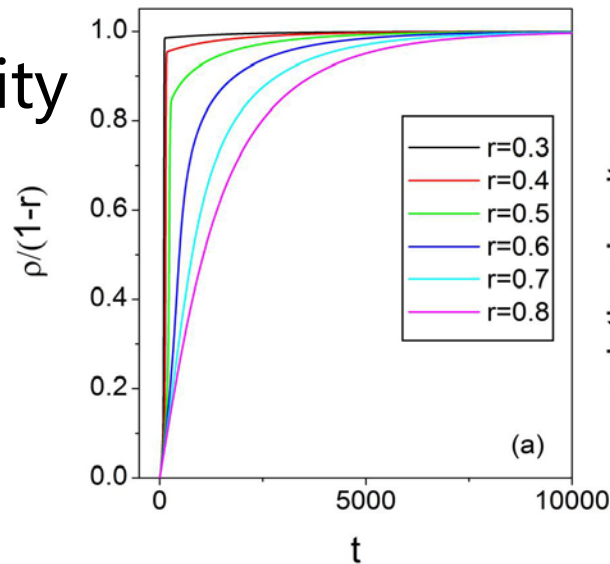
$1 - r$

ER,  $z = 7$ ,  $\phi = 0.2$ ,  $p = 5 \times 10^{-4}$

# Evolution of Adopter Density

Different mechanisms?

Normalized  
adopter density



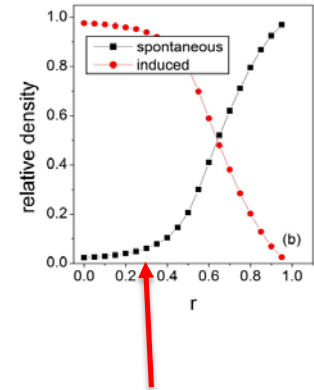
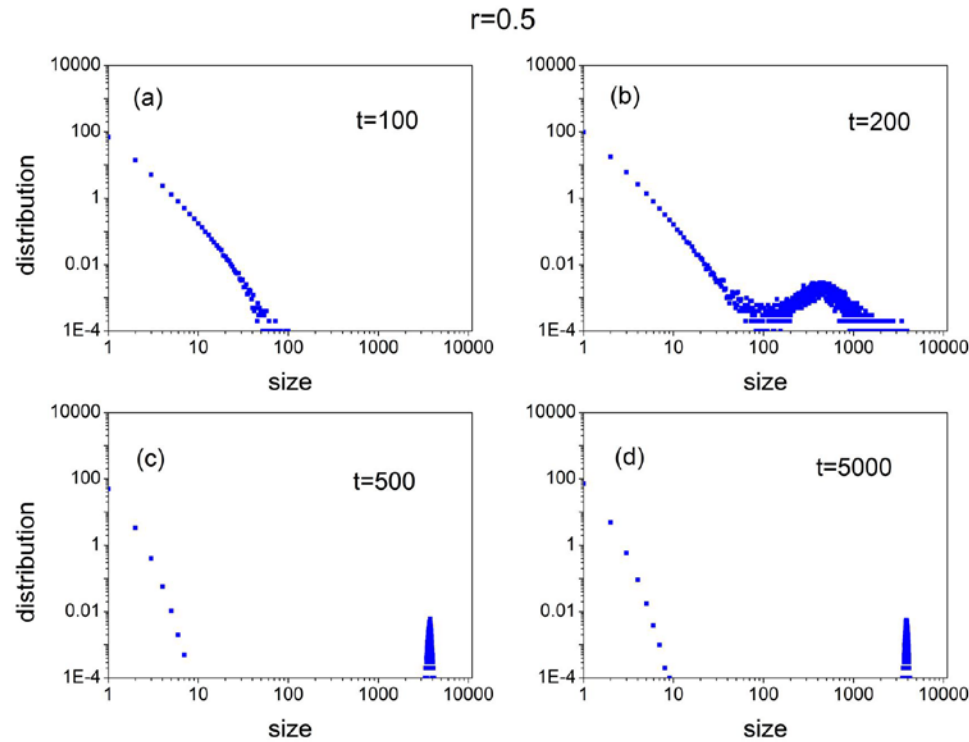
$$\text{ER}, z = 7, \phi = 0.2, \quad p = 5 \times 10^{-4}$$

$r^* = 1 - 1/z = 0.86$  is the percolation threshold

Is there an  $r_{\times} < r^*$  where the kinetics changes?

# *Distribution of Induced Clusters ( $r < r_x$ )*

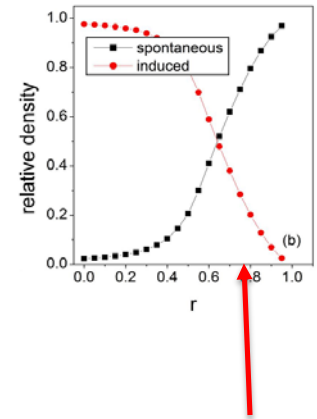
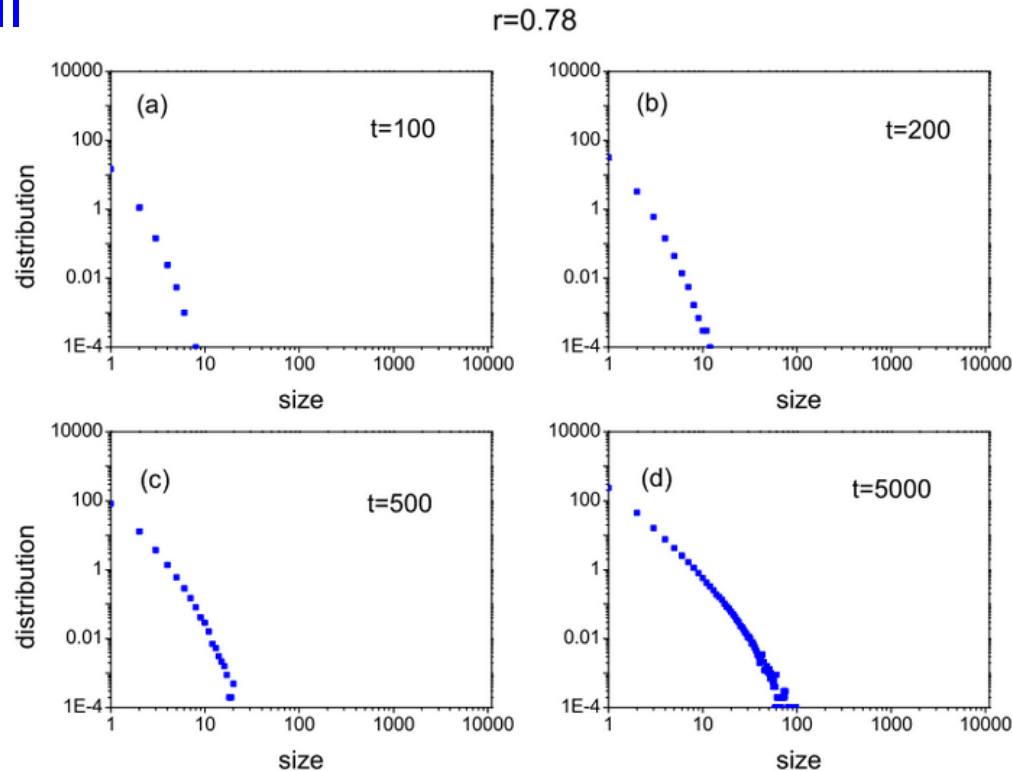
scenario I



$$r = 0.5, \quad z = 7, \quad \phi = 0.2, \quad p = 5 \times 10^{-4}$$

# Distribution of Induced Clusters ( $r_x < r < r^*$ )

scenario II

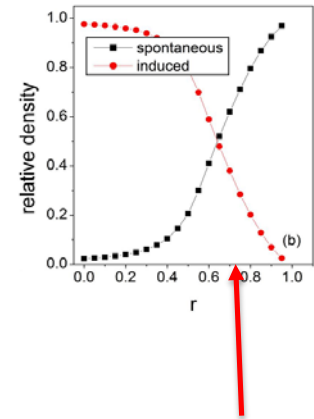
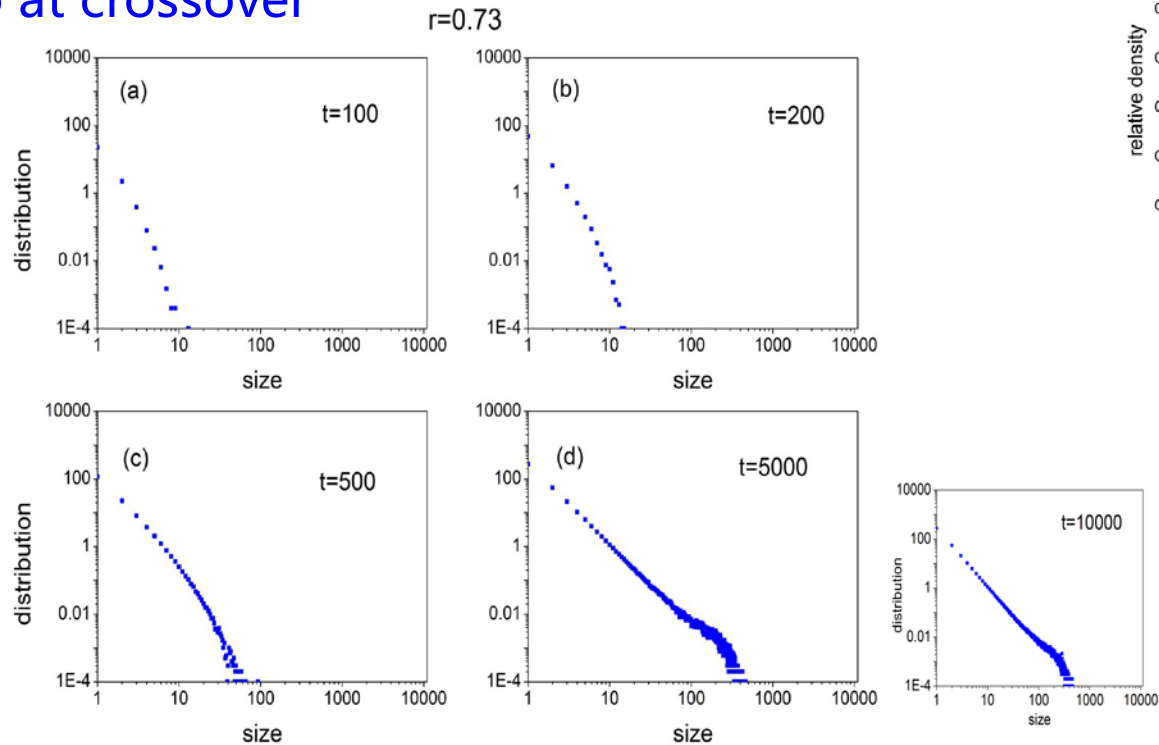


$$r^* = 0.86$$

$$r = 0.78, \quad z = 7, \quad \phi = 0.2, \quad p = 5 \times 10^{-4}$$

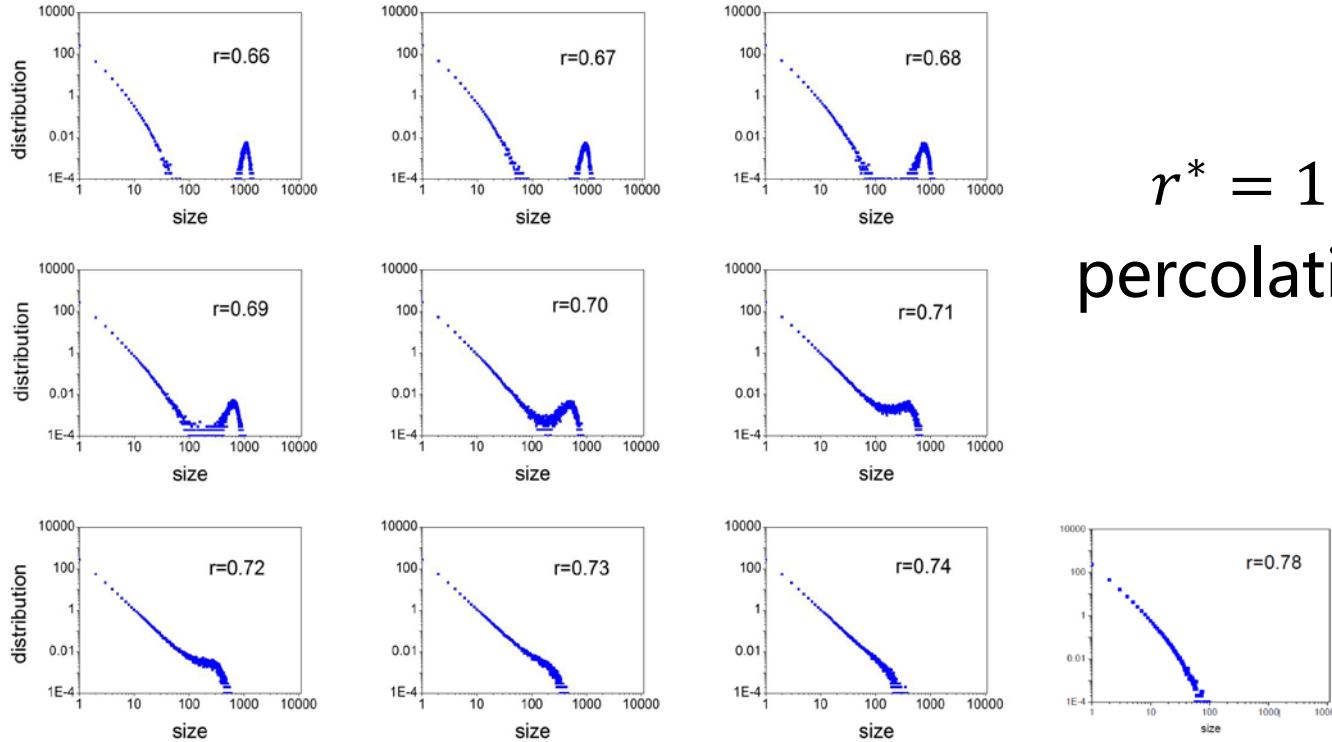
# Distribution of Induced Clusters ( $r \sim r_x$ )

scenario at crossover



$$r = 0.73, \quad z = 7, \quad \phi = 0.2, \quad p = 5 \times 10^{-4}$$

# Asymptotic Distribution of Induced Clusters



$r^* = 1 - 1/z = 0.86$   
percolation threshold

$$z = 7, \quad \phi = 0.2, \quad p = 5 \times 10^{-4}, \quad t = 5000$$



# Theoretical Treatment

$p > 0$ . Dynamic treatment using extended Gleeson's\* approach:

$$\frac{ds_{\mathbf{k},m}}{dt} = -F_{\mathbf{k},m}s_{\mathbf{k},m} - \beta_s(k-m)s_{\mathbf{k},m} + \beta_s(k-m+1)s_{\mathbf{k},m-1}$$

$\mathbf{k} = (k, c)$ , with ( $k$  degree,  $c$  state variable);

$c = 0$ , if node is blocked and  $c = \phi$  otherwise

$m$  : # adopter neighbors

$s_{\mathbf{k},m}$ : # nodes with  $(\mathbf{k}, m)$

$F_{\mathbf{k},m}$  : prob. per unit time that a  $(\mathbf{k}, m)$  node adopts;

$$F_{\mathbf{k},m} = \begin{cases} p & \text{if } m < k\phi \\ 1 & \text{if } m \geq k\phi \end{cases}, \quad \forall m \text{ and } k, c \neq 0$$

$\beta_s$ : rate that an s-s pair transforms to an s-a pair

$$\beta_s(t) = \frac{\sum_{\mathbf{k}} P_{\mathbf{k}} \sum_m (k-m) F_{\mathbf{k},m} s_{\mathbf{k},m}(t)}{\sum_{\mathbf{k}} P_{\mathbf{k}} \sum_m (k-m) s_{\mathbf{k},m}(t)}$$

\*J. P. Gleeson, Phys. Rev. Lett. 107, 068701 (2011).

# Theoretical Treatment

Initial condition:

$$s_{\mathbf{k},m}(0) = [1 - \rho_{\mathbf{k}}(0)]B_{k,m}[\rho(0)] \text{ with } B_{k,m}(\rho) = \binom{k}{m} \rho^m (1 - \rho)^{k-m}$$

Solution in terms of integral variables:

$$\rho(t) = 1 - \sum_{\mathbf{k}} P_{\mathbf{k}} \sum_m s_{\mathbf{k},m}(t) \quad \text{density of adopters at time } t$$

$$\nu(t) = \sum_{\mathbf{k}} P_{\mathbf{k}} \sum_m m s_{\mathbf{k},m}(t) / \sum_m k s_{\mathbf{k},m}(t)$$

Prob that random neighbor of an s node is s

$$\text{Solution Ansatz: } s_{\mathbf{k},m}(t) = [1 - \rho_{\mathbf{k}}(0)]B_{k,m}[\nu(t)]e^{-pt} \text{ for } m < k\phi$$

leading to

$$\begin{aligned} \dot{\rho} &= h(\nu, t) - \rho \\ \dot{\nu} &= g(\nu, t) - \nu \end{aligned}$$

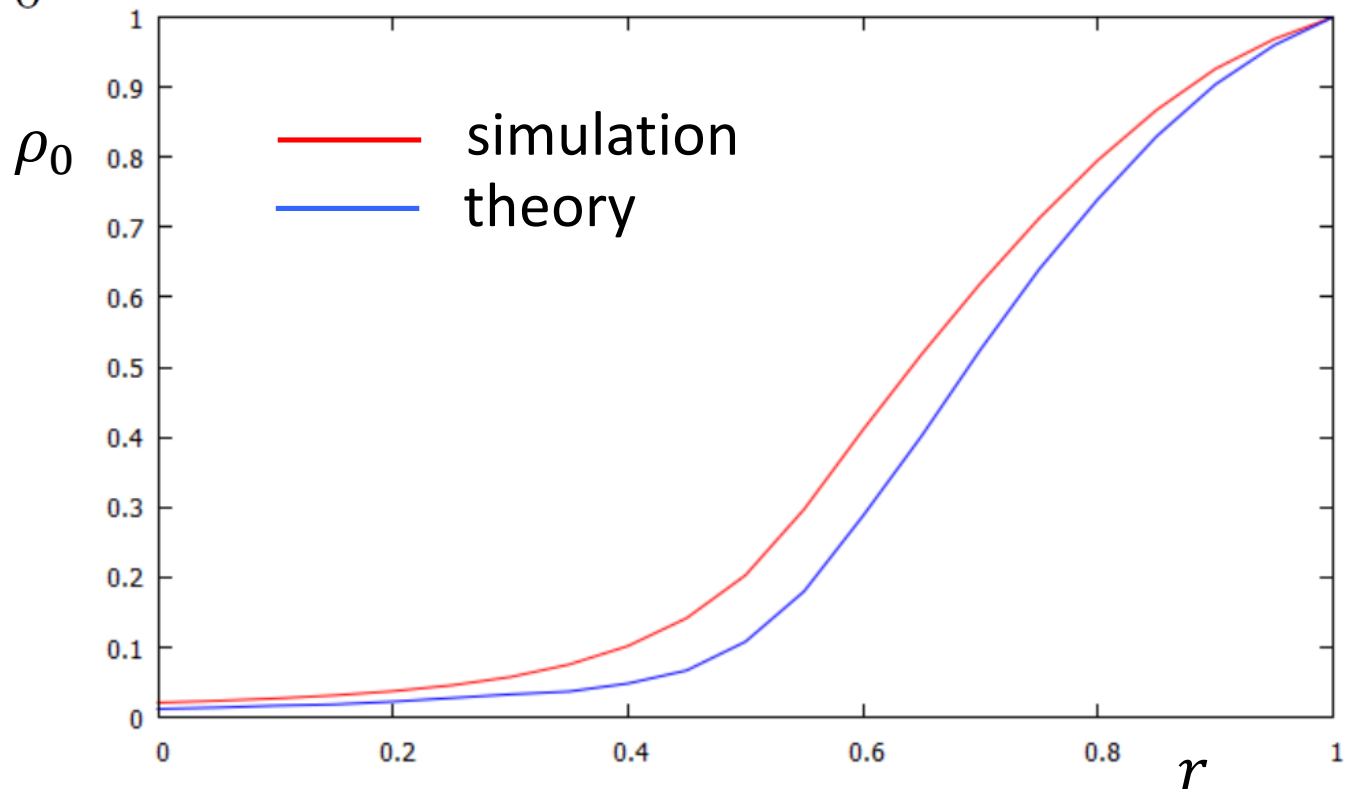
with  $h(\nu), g(\nu)$  complicated, explicit functions of  $P_k, P_c$  and  $p$ .

# Theoretical Treatment

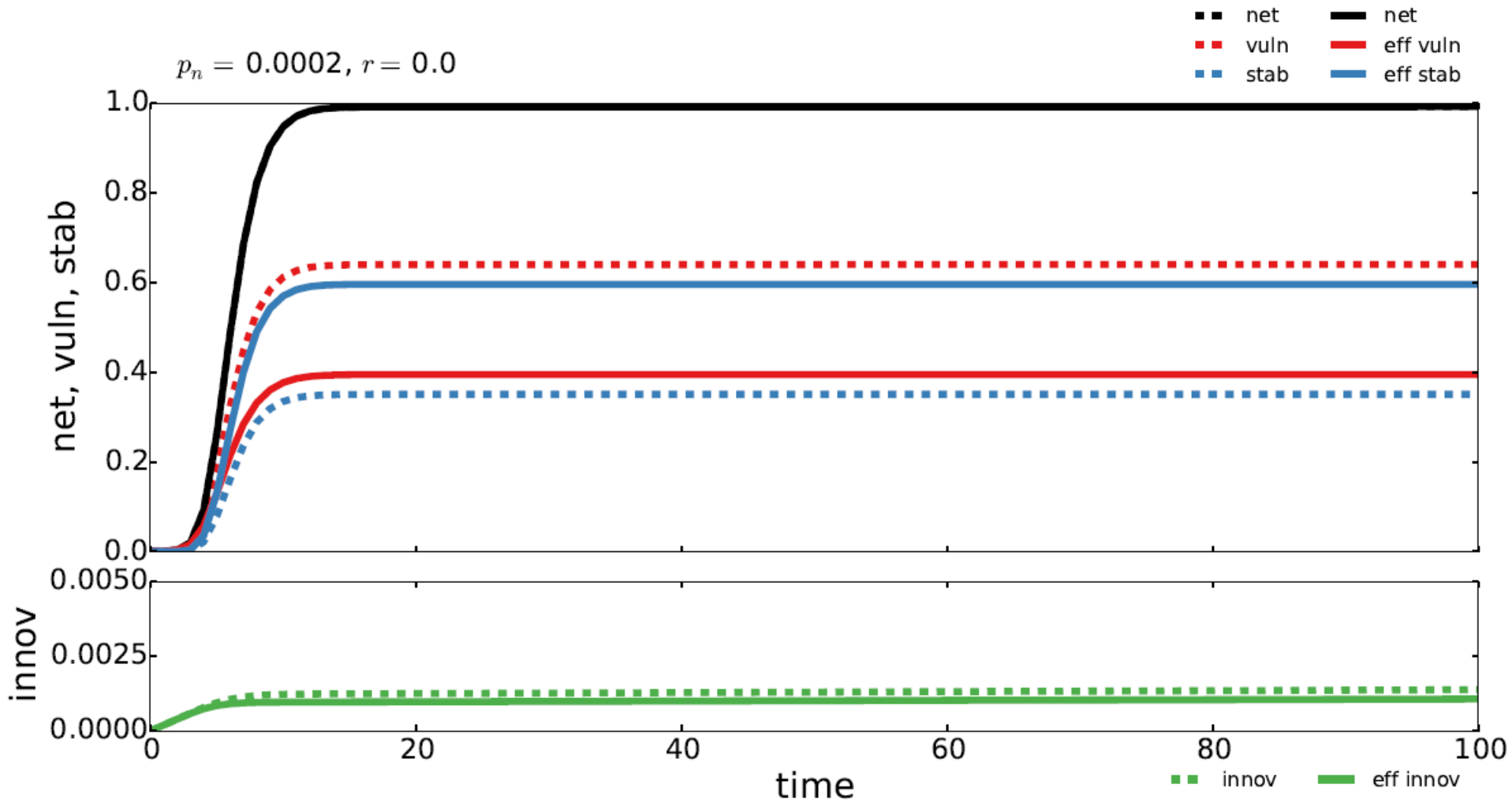
From  $\rho(t) \rightarrow \rho_0(t)$ : the fraction of spontaneous innovators

$\dot{\rho}_0 = p\rho_s$  with  $\rho_s$  fraction of susceptible. Using  $1 - \rho = r + \rho_s$

$$\rho_0(t) = p \int_0^t [1 - r - \rho(t)] dt$$

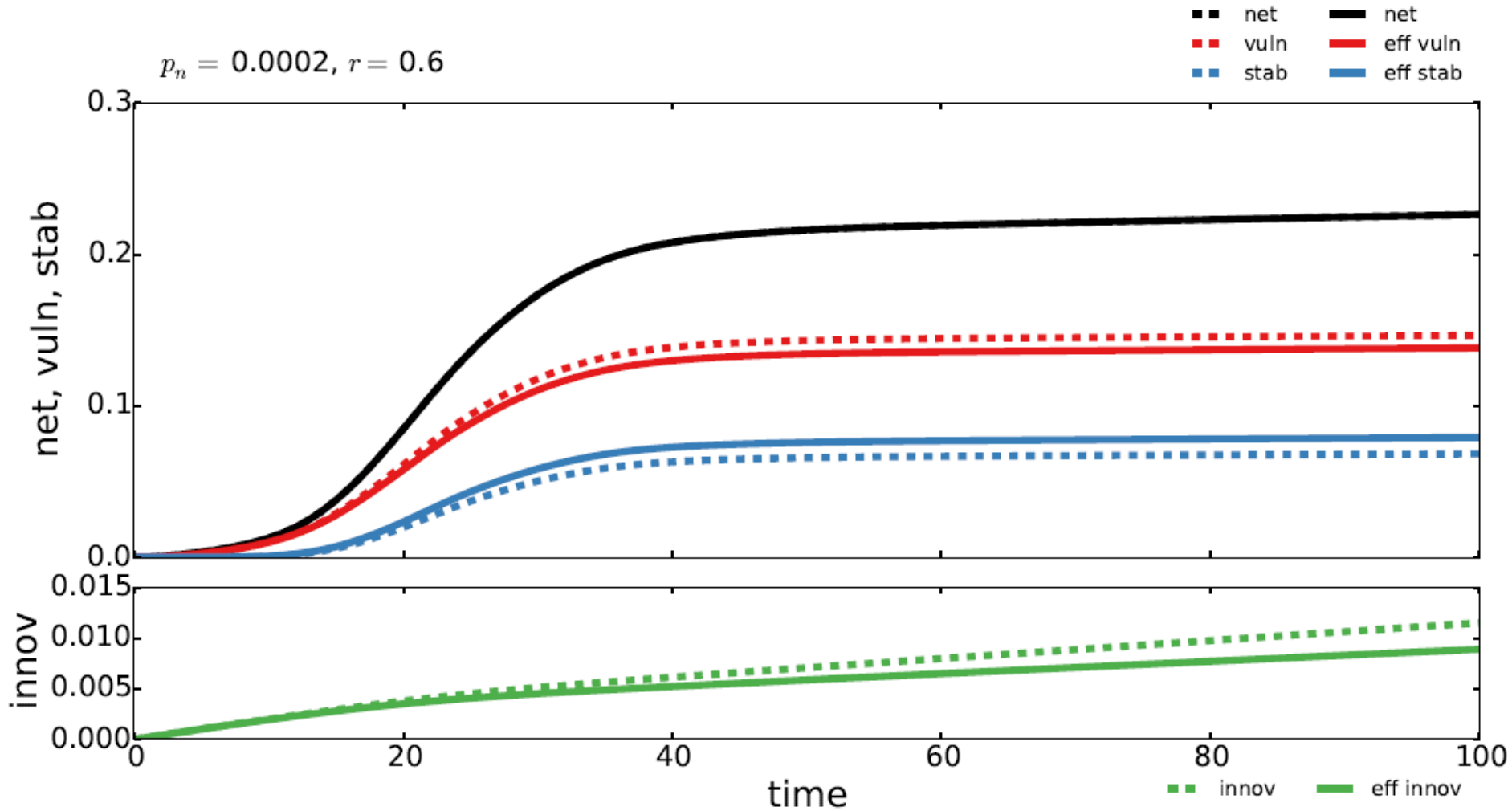


# Model Calculations



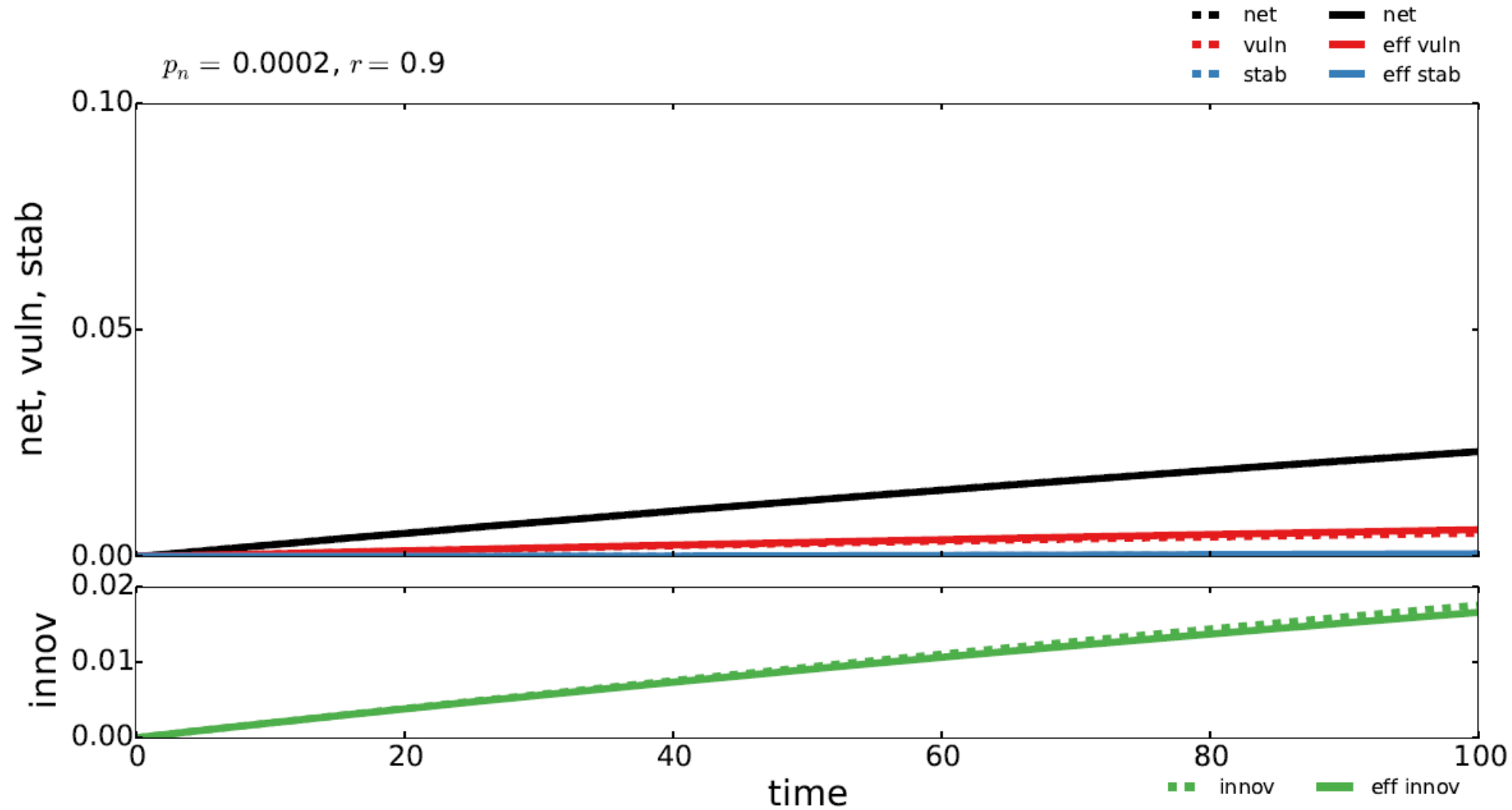
# Model Calculations

$p_n = 0.0002, r = 0.6$



# Model Calculations

$p_n = 0.0002, r = 0.9$



# *Instead of anecdotes: Big Data*



## Information about:

- Basic service network
- Adoption of additional services
- Data about location (IP)

- 700+ million users world-wide
  - September 2003 - March 2011 (2738 days)
  - Registration dates
  - Location & self reported demographic data
  - Spamming accounts are removed
- Link creation dynamics
  - Time stamped link addition events
  - Only confirmed links
- Free and Payed services
  - 6 free and 9 payed services
  - Time of adoption
  - Usage activity sequences
- Country networks
  - For calculations we selected users in single countries
  - For selected users we considered all first neighbors
  - Look for the behaviour of country users only

# *Empirical Results*

Social network

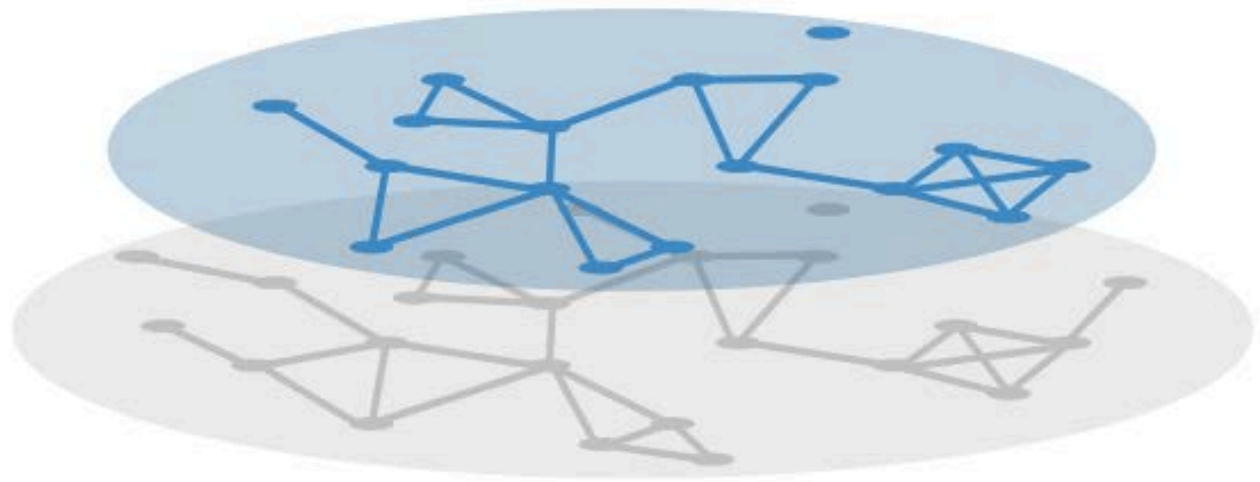




# *Empirical Results*

Online social network

Social network



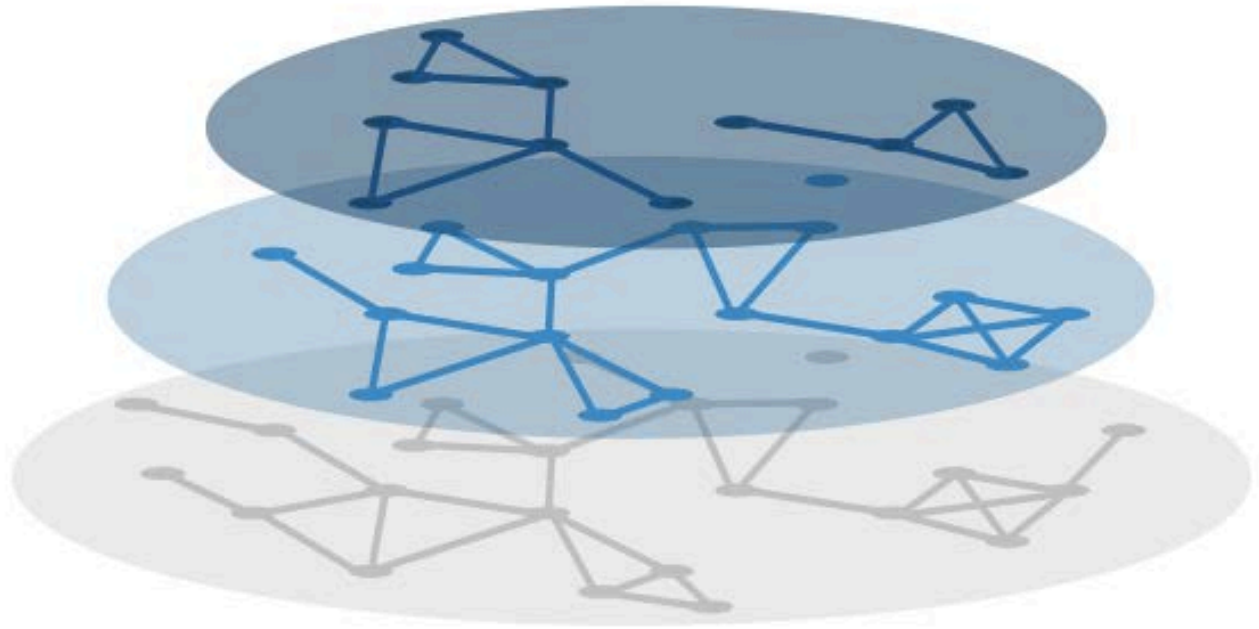
# *Empirical Results*

Online service network

Online social network

Social network

unknown



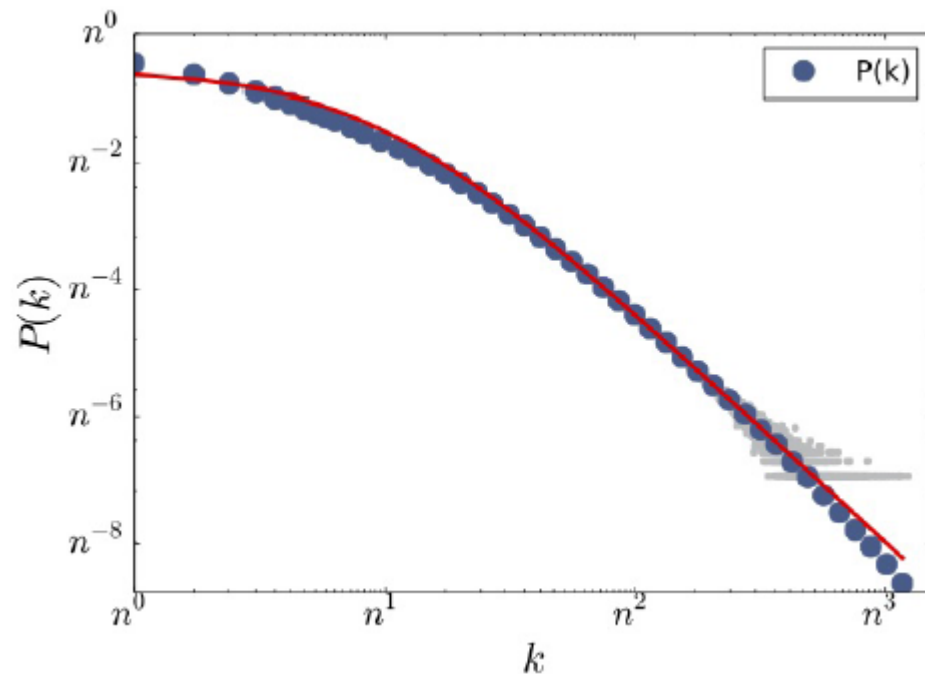
# *Empirical Results*

Spreading of online service on the OSN

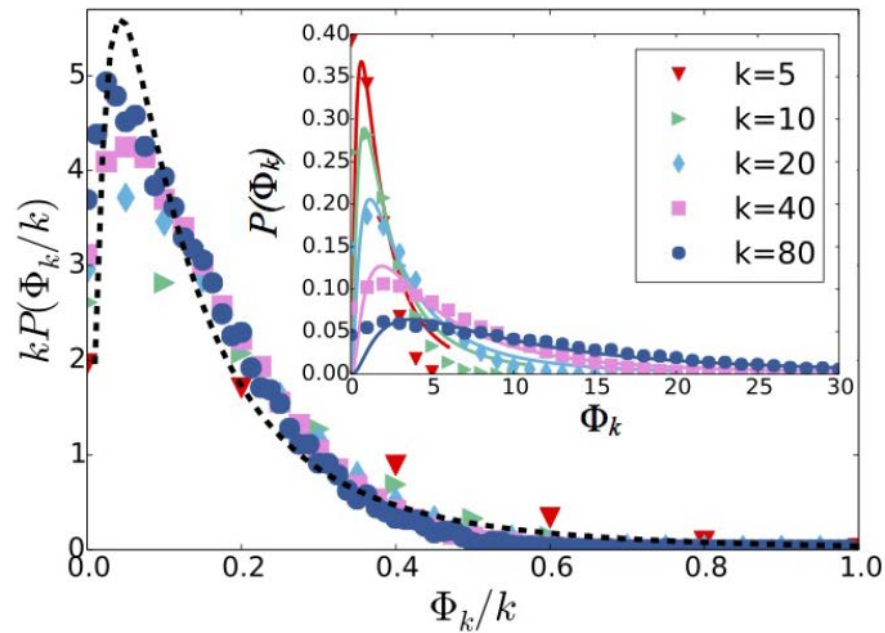
Here we know the underlying network: 520 M nodes of the Voice over Internet service.

$r=0.95$ . The network is NOT ER, broad degree distribution.

Broad degree  
distribution

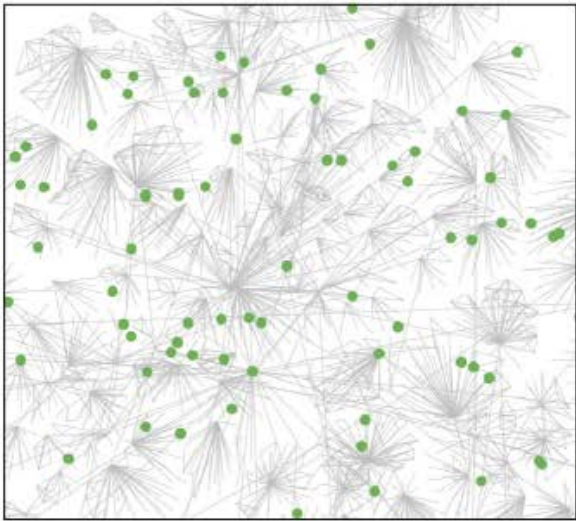


# Empirical Results

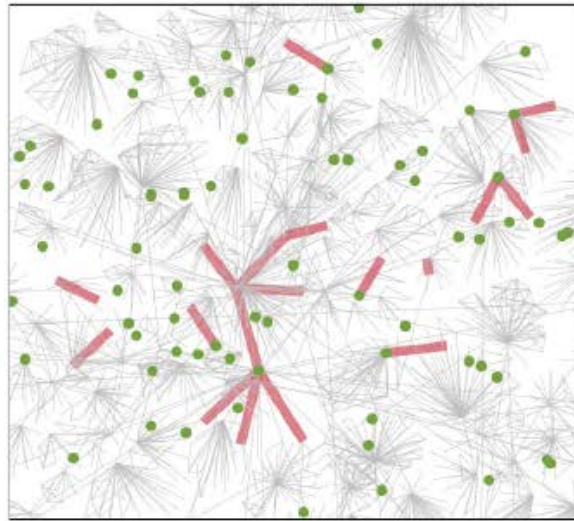


Empirical threshold distribution: log-normal with  $\langle \phi \rangle = 0.19$   
 $\phi$  proper variable!

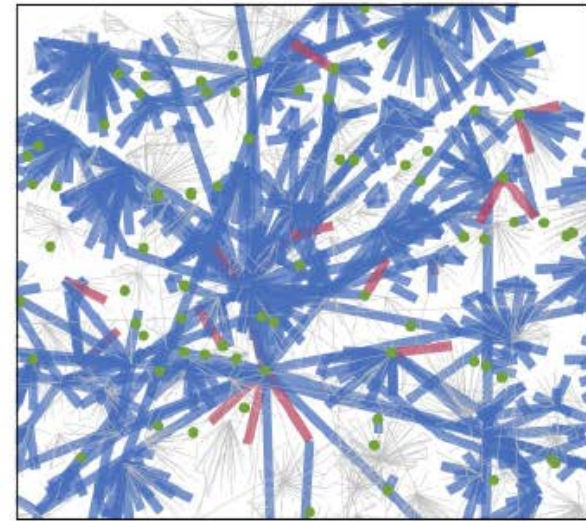
# *Empirical Results*



Initiators

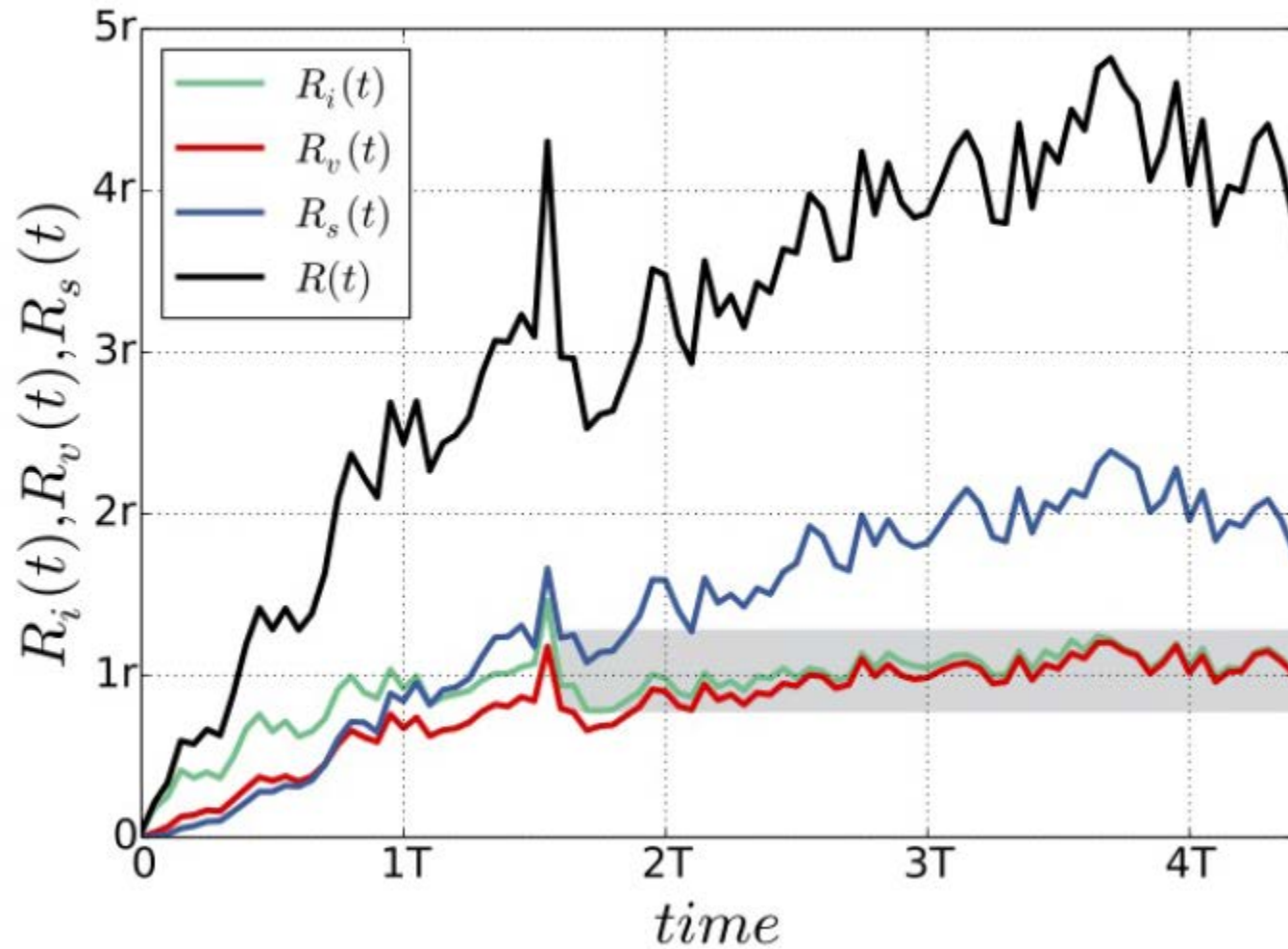


vulnerable clusters



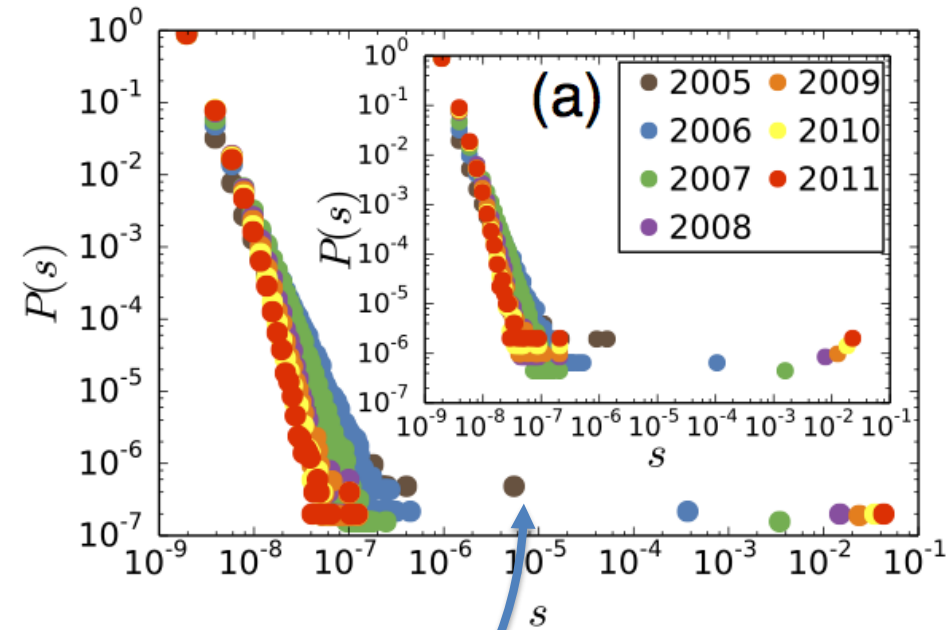
adopters

# Empirical Results



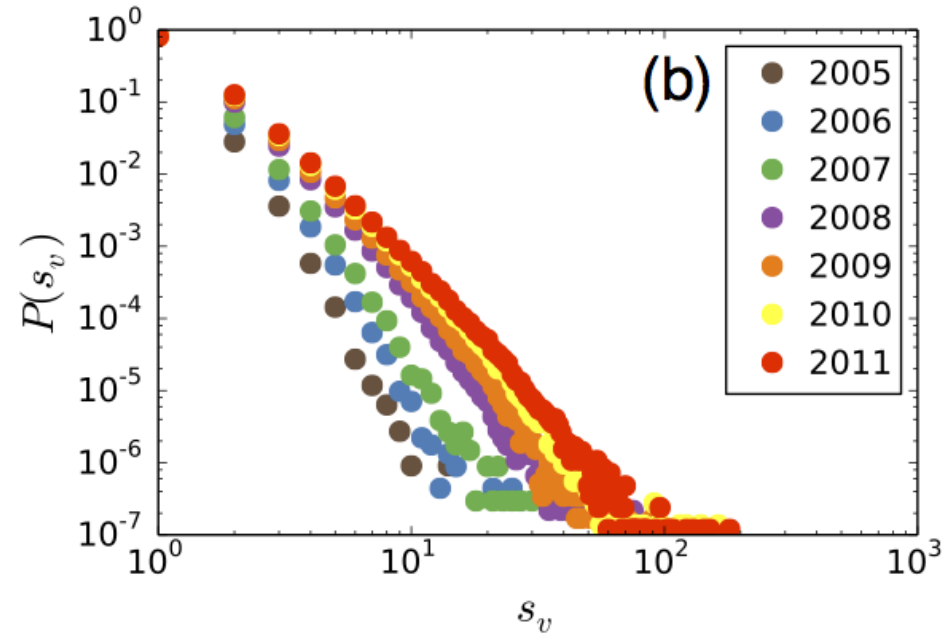
Rates

# Empirical Results



Size distribution of adopter clusters. Inset: stable adopters.

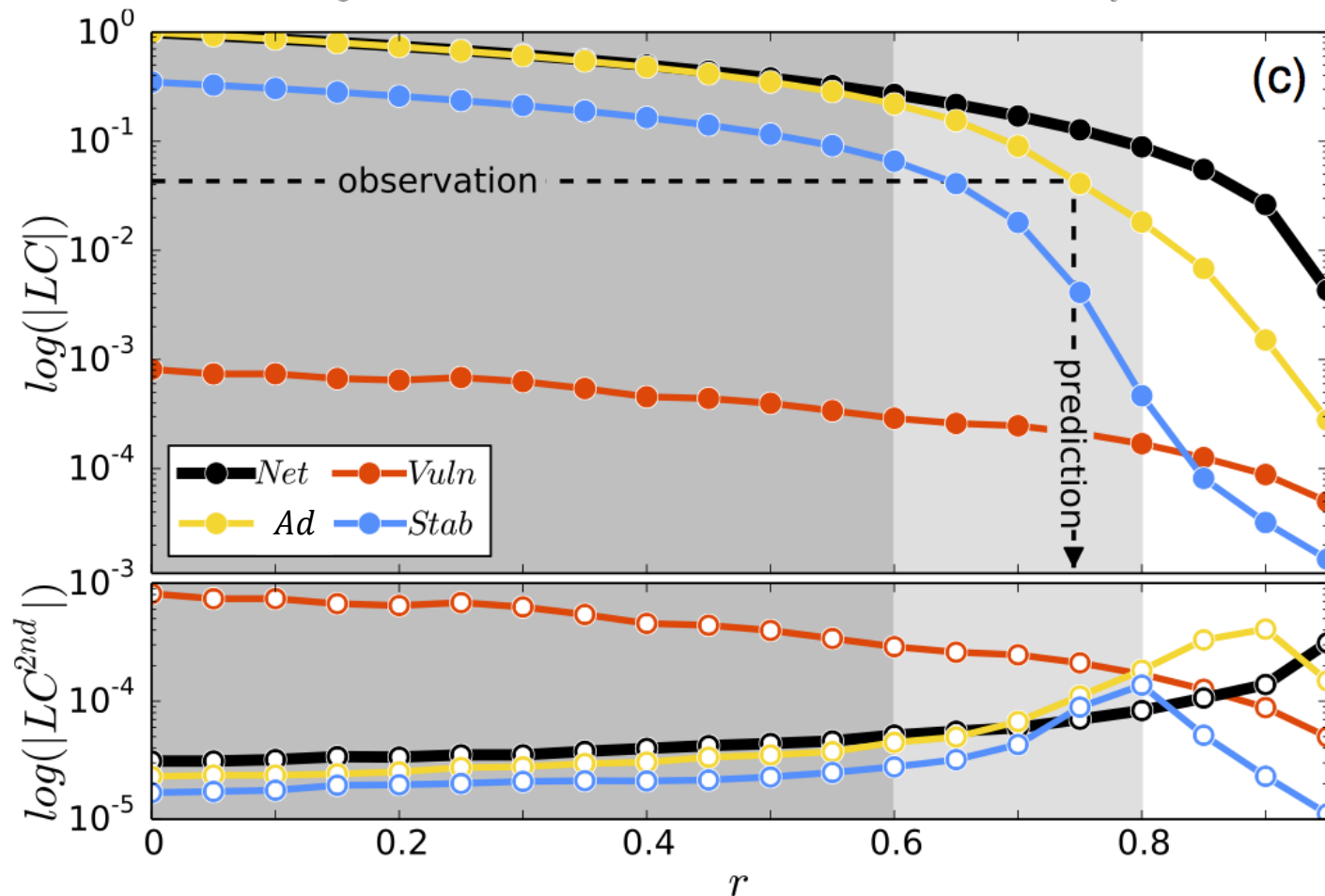
Giant component



Size distribution of innovator induced vulnerable trees



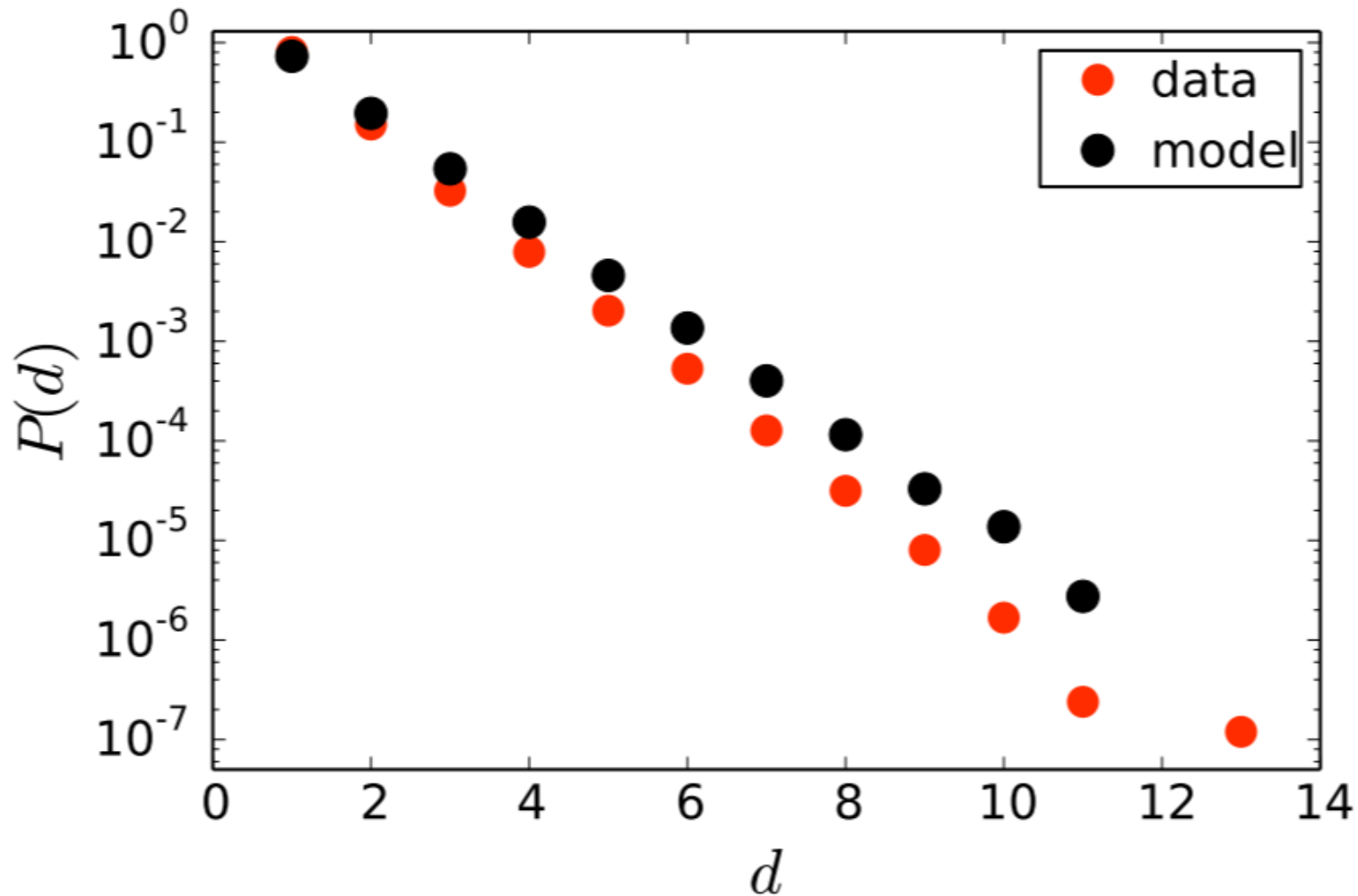
# Empirical Results – Comparison with Model



Model calculation with empirical threshold and degree distributions and evolution time. The density  $r_{emp}$  is determined from the plot:  $r_{emp} = 0.745$ .



## *Empirical Results – Comparison with Model*



Distribution of depth of vulnerable trees (# generations)

## CASCADIC COLLAPSE OF A NETWORK

iWiW (originally: WiW, from Who is Who): Hungarian Online Social Network

**Launched** on April 14, **2002** (Facebook: 2004; worldwide: 2005)

**2006**: Acquired by a subsidiary of Hungarian Telekom → Deutsche Telekom (60%)

Early stage: Registration only by invitation. Find friends.

New members got invitation voucher(s).

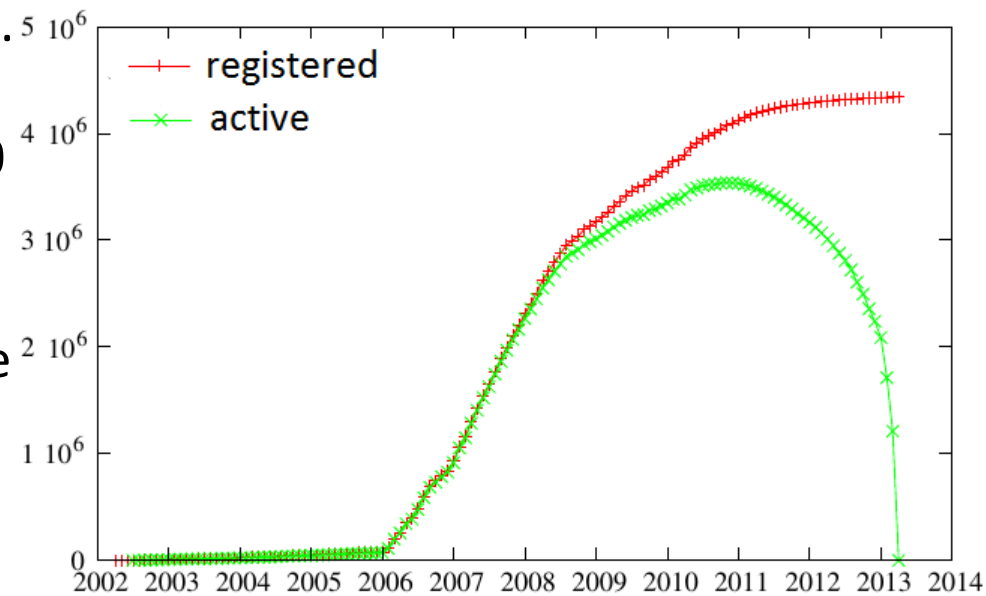
After **2011**: unconditional.

**Most visited site in Hungary 2005-2010**

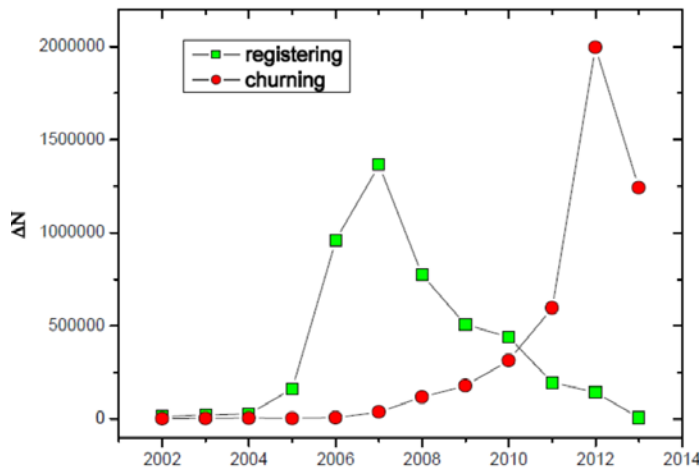
At peak 4.3 Mio registered users  
(10 Mio Hungarians in Hungary +  
~5 Mio in neighbor countries and in the  
diaspora).  $\frac{3}{4}$  of internet population.

Name, age, gender, location, school...

**Closed** June 30, **2014**

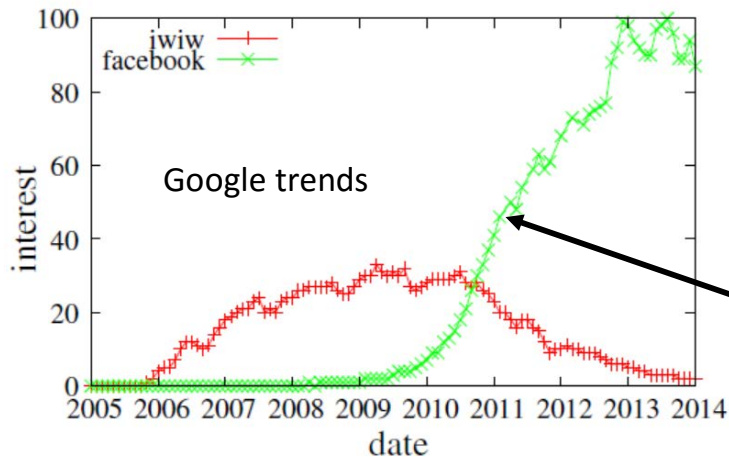


## DECLINE



Two origins of churning:

- External info (rise of Facebook)
- Peer pressure (not enough friends in the network)



The decline of iWiW was caused mainly by the rise of FB.

Hungarian version launched July 2008

~linear increase of interest

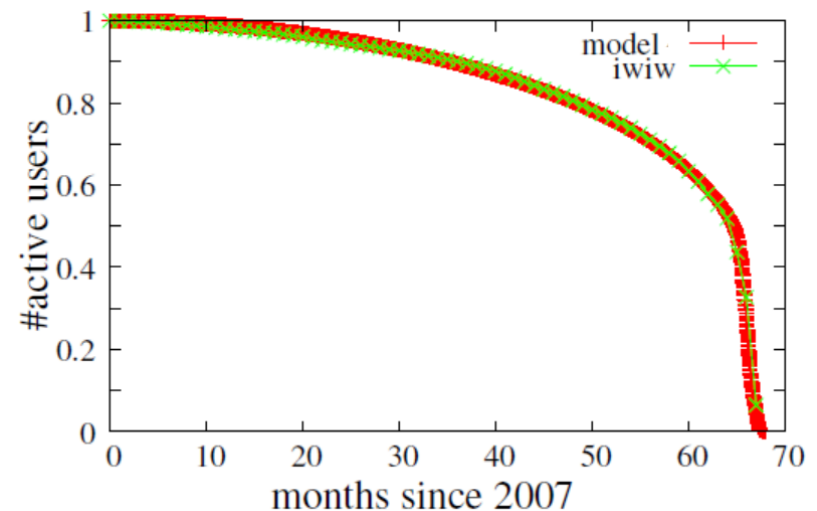
# DECLINE

## Cascade model of decline

- Assign a threshold  $R_i = 45 \pm 10\%$  to each nodes
- Delete nodes with a linearly increasing rate:  $\gamma = \mu t$
- If the ratio of a node  $i$ 's alive neighbors  $< R_i$  delete it
- The created avalanches are treated instantaneously

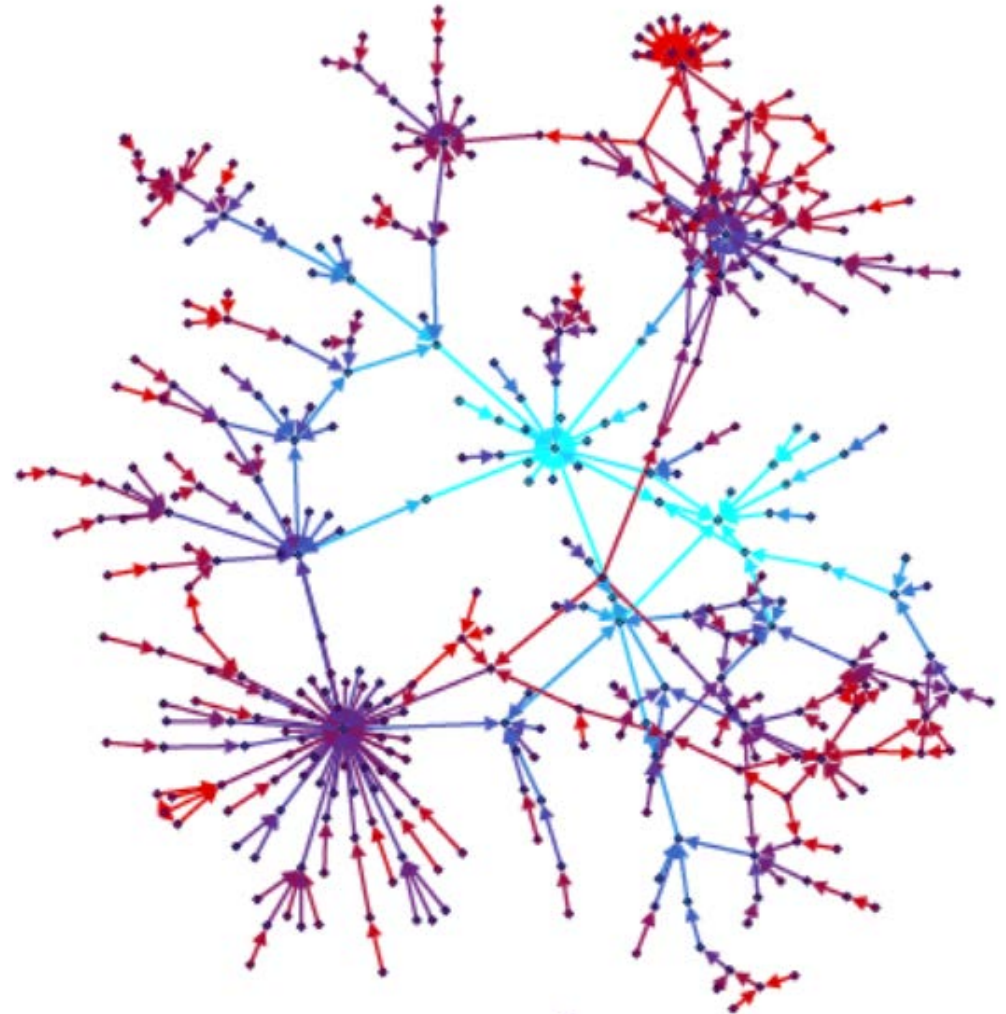
$\mu$  sets the time scale of the process, can be fitted.

Results on networks with  
 $\langle k_{ER} \rangle = 6$  and  $\langle k_{tc} \rangle = 10$



## CASCADES

In spite of the rapid process, only finite cascades always triggered by “spontaneous”, i.e., externally driven events



## *Summary*

- ICT based data help in understanding the laws of innovation spreading, an example of complex social contagion. Two levels of Skype data were used: Free and paid services
- Cascade model can be extended to describe the kinetics of spreading by inclusion of innovator rates and blocked nodes. Fast and slow regimes
- Generating function technique and general rate equation approaches were used to describe the model.
- Good agreement between empirical and model results was found. The spreading of paid service is relatively slow due to the large number of „blocked” individuals.